



**Integrated Electrical Services, Inc.**

(NYSE: IEE)

Houston, Texas

one of the largest electrical contractors  
in the United States

has acquired

**Valentine  
ELECTRICAL**

**Valentine Electrical, Inc.**

Ashland, Virginia

a leading commercial and industrial  
electrical contractor

*The undersigned acted as exclusive financial advisor to  
Valentine Electrical, Inc.*

**DOMINION PARTNERS, L.C.**

“When we decided to hire an investment banker, we wanted a firm that had the necessary experience and skill set, but as importantly, we wanted someone that we could trust. Dominion Partners exceeded our expectations on all counts. They assisted us in positioning our business for sale, arranged discussions with all of the right prospective purchasers, and guided us through the process to a successful closing with IES. We feel like we have properly positioned Valentine Electrical for continued growth in the 21<sup>st</sup> century. We enjoyed working with Dominion Partners and recommend them highly.”

Mike and Kerri Valentine  
Valentine Electrical, Inc.

Charles Moncure  
(804) 418-6269

**DOMINION PARTNERS, L.C.**

Capital and Advisory Services  
4401 Dominion Boulevard, Suite 220  
Glen Allen, Virginia 23060  
[www.dominionptrs.com](http://www.dominionptrs.com)

Rick Naschold  
(804) 418-6271