



CODE HENNESSY & SIMMONS LLC

a leading private equity investment firm
through its portfolio company

Beacon Roofing Supply, Inc.

Sommerville, Massachusetts
a leading North American roofing distributor

has acquired



The Roof Center, Inc.

Gaithersburg, Maryland
a Mid-Atlantic and Southwestern distributor of roofing materials

*The undersigned represented
Code Hennessy & Simmons, LLC
in the transaction.*

DOMINION PARTNERS, L.C.

Full Service Investment Banking

Dominion Partners recently represented Code Hennessy & Simmons, one of the country's largest private equity firms, in its acquisition of The Roof Center. This was the second transaction in two years that Dominion has closed with CHS. As importantly, it represented the culmination of a successful investment by The United Company, one of Virginia's largest privately-held companies – an investment originated by Dominion Partners.

In an effort to diversify its holdings, United hired Dominion in 1996 to conduct an acquisition search, which ultimately resulted in United's purchase of The Roof Center. At the time, The Roof Center was a \$70 million distributor of roofing materials serving the Mid-Atlantic region. Under United's ownership, The Roof Center grew dramatically, including two add-on acquisitions in key markets arranged by Dominion Partners. By 2000, The Roof Center exceeded \$200 million in revenues and had operations from Baltimore to Texas. Knowing of United's interest in divesting, and CHS's ownership of Beacon Roofing, Dominion initiated discussions which led to the sale of The Roof Center. From investment through add-on acquisition to liquidity, this demonstrated the "full service investment banking" capabilities of Dominion Partners.

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