



Raleigh, North Carolina  
a construction and materials handling equipment dealer

has acquired

**Virginia Bearings & Supply Co.**  
(VBS, Inc.)

Richmond, Virginia  
a full service material handling equipment business

*The undersigned acted as exclusive advisor  
to VBS, Inc.*

**DOMINION PARTNERS, L.C.**

“Gregory Pool approached us earlier this year about a consolidation of Hyster-Yale dealers in which VBS would be one of three businesses that would be acquired concurrently. We brought in Dominion to assist us in the valuation and negotiation. There were a number of complexities involved in putting this deal together and they provided thoughtful and professional guidance in helping to craft a transaction that met my objectives.”

Claud Crosby  
President  
VBS, Inc.

Rick Naschold  
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