



Virginia Beach, Virginia
an independent hardware retailer

has acquired the retail assets of



Richmond, Virginia
a full service regional hardware retailer

from

The C.F. Sauer Company

Richmond, Virginia
a national producer of spices, flavoring extracts, mayonnaise,
salad dressings and other food products

*The undersigned acted as exclusive advisor
to Pleasants Hardware, Inc. and The C.F. Sauer Company.*

DOMINION PARTNERS, L.C.

“We’ve owned Pleasants, the preeminent independent hardware retailer in the region, since 1989 and have grown it organically and through acquisition. As The C. F. Sauer Company is primarily engaged in food manufacturing and real estate development, we made the decision to focus on our core competencies and exit the retail hardware business. Having worked with Dominion on several other transactions, we consulted them for advice and ultimately engaged them to market the business. It was not only important to us to obtain a fair value, but also ensure that Pleasants employees retained their jobs. Taylor’s allowed us to achieve both of those objectives. Dominion did a great job of finding an ideal buyer and negotiating a win-win transaction.”

Bill Uhlik, Chief Financial Officer
The C. F. Sauer Company

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